



February 1, 2014

To whom it may concern;

As many know, SWIFT is the premier industry cooperative committed to ensuring that all of our customers have the best possible experience when using our products and services. We constantly refine our approach to make sure customers of all types are able to take advantage of the best skills, knowledge and experience available, to help them maximise the benefits of their investment in SWIFT. For years, SWIFT has engaged in partnerships with various providers that offer services and applications to the financial community.

In late 2013 SWIFT updated its partner framework to better address the global and regional priorities of the SWIFT community. The new model makes it simpler and easier for our customers to evaluate applications and services and will enable SWIFT to enhance market coverage and provide consistently high-quality service for customers worldwide.

This new model introduces a new, very unique, and special level of cooperation called SWIFT Business Partners.

SWIFT Business Partners

SWIFT Business Partners are an extension of SWIFT, and provide tailored, expert commercial support to specific customer groups in key markets. They benefit from the highest level of engagement and cooperation with SWIFT's regional teams and are entitled to sell and service a very robust range of SWIFT products in the markets they serve. For **all Latin America** we have designated Alliance Enterprise as our Business Partner. As part of this designation Alliance Enterprise has been chosen to commercialize the following products and services on behalf of SWIFT:

The whole Alliance range of Interfaces, with all options, add-on's, features, migrations and integrations including without limitation:

- Alliance Entry,
- Alliance Access,
- Alliance Gateway
- Alliance Integration Platform
- Alliance Kits
 - Training services
 - Consulting and Support services
 - Watch Insights
 - Sanctions Screening
 - May Standards
 - Accord
- Alliance Lite 2

Please also note that another element of our business partner agreement is that in all cases products and services will be contracted directly with SWIFT. However, in some cases we will call upon SWIFT certified members of Alliance Enterprise staff to deliver on all or part of our services and/or consulting engagements. For clients with interest in any other product and service not listed above we suggest they contact to Mr. John Taboada, SWIFT's Regional Sales Manager in LatinAmerica North or Mrs. Christina Hudchinson , SWIFT's Regional Sales Manager for Latin America South for more information.

SWIFT Business Partners are aligned with SWIFT's strategy, and working with these premier partners will make it easier for SWIFT customers to get access to the specific commercial support they need. The SWIFT Business Partners designation has replaced the previous Regional Partners category. In this context, we have concluded that a number of our customers will benefit from us working more closely with our new Business Partner Alliance Enterprise. We believe that a closer association with Alliance Enterprise will give your community easier and simpler access to the commercial assistance you need.

Going forward Alliance Enterprise's activities will be closely coordinated with SWIFT to ensure that the integrity of interactions with you is maintained at all times. If you have any comments or questions, please do not hesitate to get in touch.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Jairo Namur', with a stylized flourish at the end.

Jairo Namur
Regional Manager
Latin America